

NAF Convention 2024











Group discussions until 13.30 o'clock



- 1. How can we harness the potential of Al to enhance our competitive position?
- 2. How can we harness the potential of Al to enhance task-solving efficiency for our customers?

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Outcome question 1 – Norway

- 1. Automate production of the accounts via learning machines, focus on errors identified by learning machines
- 2. Automate documentation of the accounts including reconciliations
- 3. More efficient controls (controls after the fact, not during the production)
- 4. Analysis of the accounts produced Better understand the cu
- 5. Benchmarking
- 6. Free time used to deliver services to customers of more value
- 7. Take more of the auditor's job
- 8. Write excellent customer reports, prepare better for customer meetings
- 9. Expand services i.e sustainability report, HR-services
- 10. Free time to enhance customer relation.
- 11. Be the best user of AI and constantly search for good use of technology



Outcome question 2 – Norway

- 1. Better insight into the customers business and share this with the customer to focus on the most important issues
- 2. Better analytics and benchmarking
- 3. Better decision-making for the customer
- 4. Contribute to more efficient processes at the customer
- 5. Train the customer on AI, share our knowledge
- 6. Help with sustainability reporting and green transformation



Outcome question 1 – Finland

- 1. TAL: Raising the awareness and knowledge of Al
- Education of TAL members
- 3. Sharing best practices inside accounting industry (Al networking) → continuos learning
- 4. Automation of routine tasks
- 5. Predictive analysis



Outcome question 2 – Finland

- 1. Collaboration with techonology partners
- Embrace a culture of innovations → continuos learning
- 3. Ensure responsible and sustainable use of tecchnology



Outcome question 1 – Sweden

- 1. Communication, marketing & sales
- 2. Knowledge sharing
- 3. Advisory support
- 4. Analysis numbers
- 5. Annual reports
- 6. Translation onboarding of persons from abroad
- 7. Encourage testing, testing and testing
- 8. KYC
- Al forum at Srf konsulterna
- 10. Salary reviews
- 11. Resource capacity/planning
- 12. Qualitysecured knowledge databases
- 13. Benchmarking with other industries for best practice



Outcome question 2 – Sweden

- 1. Advisory support
- 2. Analysis numbers
- 3. On demand insights
- 4. Proactive insights
- Efficient fraud detections
- 6. Increased avalibility
- 7. Qualitysecured knowledge



Outcome question 1 – Denmark

- 1. Automate communication, and make specific to varying audiences
- 2. Use AI on larger client data to be proactive in delivering value for clients
- 3. Push stronger/quicker adoption of software, tools, and features within accounting firms
- 4. Strengthen recruitment and retention for new talent
- 5. Better pricing transparency since processes are automated and defined



Outcome question 2 – Denmark

- 1. Defining SOPs, policies and similar for internal teams
- 2. Enhance and improve results of sales and proposal stage of client relationship
- 3. Perform manual labor-intensive tasks
 - Document categorisation
 - > Reconciliation
- 4. Summarize and combine large amounts of data/client information into easily digestible for accountants to work with
- 5. Define and vet current setups and highlight areas for improvement

